

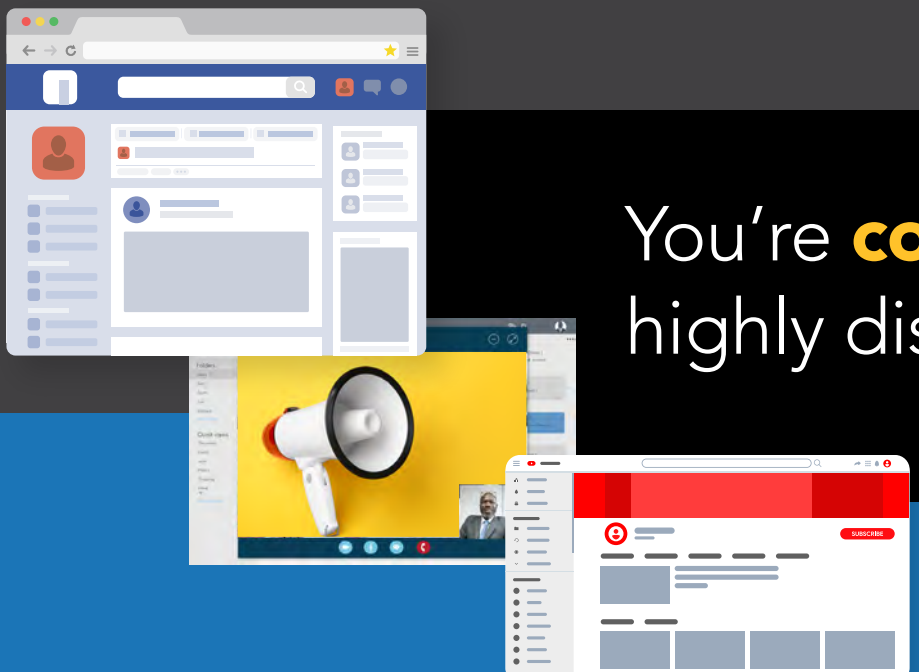


# REMOTE SELLING IS REQUIRED

**75% of ALL sales calls** are being conducted over the phone or the web. These days, travel and meeting bans are pushing that number even higher.

But when you're not there in person, your sales deck has to do all the heavy lifting.

Your **presence is reduced to a thumbnail** image on a web conference.



You're **competing for attention** on a highly distracting screen environment.

Best case, research shows that **your audience will forget 90% of what you show them** within 48 hours.



*In remote selling situations, your presentation visuals need to:*



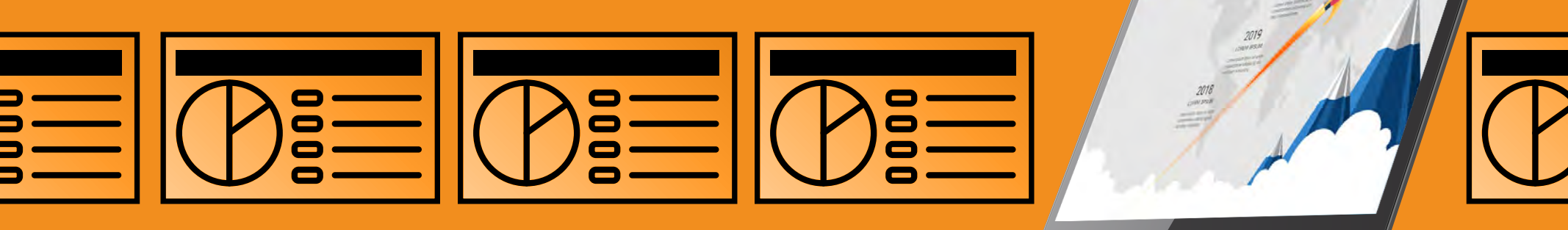
**Have 3x the amount of movement** to grab and hold your buyers' attention;

**Control your 10% key message** because that's all they remember, and memory is random;



**Prime the brain with high-impact imagery** just before sharing your most important information.

*Is your PowerPoint up to the task?*



With the **Memzy Methodology™** from **Corporate Visions, you can:**

- Make your sales presentations highly **captivating and easier to remember**
- Direct your audience's attention** to the message that matters most
- Overcome the "stimulation threshold"** with remarkable, dynamic visual storytelling

Make sure your sales deck is built to win in the remote-selling moment.

**Learn more about the Memzy Methodology from Corporate Visions.**



GET THE E-BOOK