inline training agenda | master digital selling ▶ digital conversations



Day 1

Sharpen your message

Complete e-learning Part 1:

- Find your 10% message
- Avoid monologues
- Amp up your language

Practice 1:

Sharpen your message

Download your workbook: Part 1



Day 2

Prepare to engage

Complete e-learning Part 2:

- Control focus
- Prime your audience
- · Optimize your set-up

Practice 2:

Prepare to engage

Open your workbook: Part 2



Day 3

Deliver with impact

Complete e-learning Part 3:

- Engage your audience
- Tell a visual story
- · Get your audience involved

Practice 3:

Deliver with impact

Open your workbook: Part 3



Day 4

Practice new skills

e-learning resource

 AI for Digital Conversations

Peer check-in:

Complete your peer check-in to reinforce principles for your challenge.



Day 5

Challenge & expert feedback

Record a presentation of your solution with a clear 10% message and using techniques to capture audience attention and build memory

Post-training skills reinforcement

Participants activate the timed **reinforcement service**, a decision-specific series of **mini-boosters** designed to refresh your skills on key concepts and receive their sharable **eBadge** showing program completion.