



# Why Stay

Digital Course



Expand Value Skills



## Part 1

### Clarify Your Value

#### Complete e-learning

- Introduction
- Messaging Void
- Success Metrics

#### Practice One:

Clarify Your Value

#### Download and Open Your Workbook



## Part 2

### Craft Your Message

#### Complete e-learning

- Why Stay Framework
- Why Stay Message

#### Practice Two:

Building Why Stay



## Part 3

### Prepare for Hard Conversations

#### Complete e-learning

- Communicate Price Increases
- Apologizing After a Major
- Service Failure

#### Practice Three:

Hard Conversations



## Part 4

### Fluency Coach AI Challenge

Practice and receive instant, actionable feedback

## Post-Training Skills Reinforcement

Participants are given access to a set of reinforcement assets designed to refresh their skills on key concepts. They receive a sharable **eBadge** showing program completion.



# Why Evolve

Digital Course



Expand Value Skills



## Part 1

### Clarify Your Value

#### Complete e-learning

- Introduction
- Messaging Void
- Success Metrics

#### Practice One:

Clarify Your Value

**Download and Open Your Workbook**



## Part 2

### Craft Your Message

#### Complete e-learning

- Why Evolve Framework
- Why Evolve Message

#### Practice Two:

Building Why Evolve



## Part 3

### Deliver Your Message

#### Complete e-learning

- Business Review Meetings
- Memorable Visuals

#### Practice Three:

Deliver Your Message



## Part 4

### Fluency Coach AI Challenge

Practice and receive instant, actionable feedback

## Post-Training Skills Reinforcement

Participants are given access to a set of reinforcement assets designed to refresh their skills on key concepts. They receive a sharable **eBadge** showing program completion.